

Gensler



Shift



Annual Report 2009

When the world shifts, opportunity follows...

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There's been a shift.

Like you, we're ready to roll up our sleeves and make something of it.



M. Arthur Gensler, Jr., Chairman



Andrew P. Cohen, Executive Director



Diane Hoskins, Executive Director



David Gensler, Executive Director

No one would ever say that 2009 was an easy year. While there are many ways to describe the dramatic changes that took place, the word *shift* may best capture what occurred. We've seen firsthand how our clients' priorities, business models, and value propositions have been altered. Clearly, it's been a global shift, affecting all 32 cities we call home. We view this as an unprecedented opportunity to develop innovative responses to the changing realities of the market.

When the world shifts, innovation helps you regain momentum by turning newly created challenges into opportunities. Design's transforming power makes this possible, providing our clients with one of the best tools available to seize these opportunities. In this year's report, we're excited to share some firsthand examples of what happens when our clients' business insight is aided by our design creativity.

Gensler's design teams are fully engaged in helping our clients gain new competitive advantages. At every scale, from human to urban, the successes are already evident. They include the next generation of urban infrastructure—airports and transit, schools and colleges, high-performance offices, and the myriad of cultural and leisure settings that suit the evolving needs of 21st-century living. We're helping forward-looking organizations support new ways of working and implement mobility strategies that enhance productivity, cut costs, and reduce their carbon footprint.

Our talented designers are redefining what is possible. A case in point is Shanghai Tower. The second-tallest building in the world is a breakthrough in superhighrise design, combining new ideas about creating community and fostering sustainability with streamlined, cost-effective delivery.

We are also spearheading a revolution in project delivery. Gensler's integrated approach addresses our clients' projects and programs from strategy through design, construction, and operation. While we use cutting-edge building information modeling (BIM) technology, our focus on collaboration and strong client relationships is what adds real value over the entire real estate cycle.

There's no doubt that our clients make all this possible, and we appreciate the high expectations they bring to every project. We also thank our colleagues worldwide for their total commitment to our clients and communities. Their ability to shift with the times and deliver extraordinary solutions makes Gensler what it is today. Looking ahead, we're energized about the future. There's a new spirit of possibility in the world. Let's make something of it together!

Español

Se ha producido un cambio. Al igual que usted, estamos listos para arrollarnos las mangas y hacer algo.

Nadie nunca diría que el 2009 fue un año fácil. Si bien hay muchas maneras de describir los espectaculares cambios que acontecieron, la palabra *cambio* podría definir mejor lo ocurrido. Hemos evidenciado directamente cómo las prioridades, modelos de negocio, y propuestas de valor de nuestros clientes se han visto alteradas. Evidentemente, ha sido un cambio global, que afecta a las 32 ciudades que llamamos nuestro hogar. Vemos esto como una oportunidad sin precedentes para el desarrollo de respuestas innovadoras a las cambiantes realidades del mercado.



M. Arthur Gensler, Jr., Presidente



Andrew P. Cohen, Director Ejecutivo



Diane Hoskins, Directora Ejecutiva



David Gensler, Director Ejecutivo

Cuando el mundo cambia, la innovación lo ayuda a adquirir velocidad, transformando los desafíos en oportunidades. El poder de transformación del diseño lo hace posible, proporcionándoles a nuestros clientes una de las mejores herramientas disponibles para aprovechar estas oportunidades. En este informe anual, nos entusiasma compartir algunos ejemplos directos de lo que sucede cuando el conocimento del negocio de nuestros clientes cuenta con nuestra creatividad de diseño.

Los equipos de diseño de Gensler se encuentran plenamente comprometidos en ayudar a nuestros clientes a obtener nuevas ventajas competitivas. A cada escala, tanto en términos humanos como urbanos, los éxitos ya son evidentes. Estos incluyen la próxima generación en infraestructura urbana—aeropuertos y tránsito, escuelas y colegios, oficinas de gran desempeño y las múltiples opciones de cultura y ocio que se complementan a las necesidades cambiantes de la vida del siglo 21. Estamos ayudando a las organizaciones que miran al futuro a emplear nuevas formas de trabajo y a aplicar estrategias de movilidad que mejoren la productividad, reduzcan los costos, y minimicen su huella en el medio ambiente.

Nuestros talentosos diseñadores se encuentran redefiniendo lo que es posible. Un caso en cuestión es la Torre de Shangai. El segundo edificio más alto del mundo es un gran salto en lo que respecta a diseño de rascacielos, combinando nuevas ideas sobre como crear comunidades y sobre la promoción de la sostenibilidad con una entrega rentable y fluida.

También nos encontramos liderando una revolución en la entrega de proyectos. El enfoque integrado de Gensler aborda los proyectos y programas de nuestros clientes desde la estrategia hasta el diseño, construcción y operación. A pesar del uso de tecnología de modelado de información de edificios de vanguardia, (BIM, por sus siglas en inglés), nuestro enfoque en la colaboración y en las sólidas relaciones con los clientes es lo que añade verdadero valor sobre la totalidad del ciclo inmobiliario.

No hay duda de que nuestros clientes hacen todo esto posible, y nosotros apreciamos las grandes expectativas que ponen en cada proyecto. También les agradecemos a nuestros colegas de todo el mundo por su compromiso total con nuestros clientes y comunidades. Su capacidad para cambiar con el paso del tiempo y la entrega de soluciones extraordinarias hacen de Gensler lo que es hoy. 情况已经发生转变。 和你们一样,我们准备挽 起袖子努力有所成就。



M. Arthur Gensler, Jr., 主席



Andrew P. Cohen, 执行董事



Diane Hoskins, 执行董事



David Gensler, 执行董事

没有人会说2009年是轻松的一年。然而有许多方式用来描述发 生的巨变,"转变"这个词也许能够准确描述发生的事情。我 们直接目睹客户的优先事项、经营模式和价值取向如何发生转 变。显然,这是个全球性的转变,影响我们称之为家的全部32 个城市。我们将此视为前所未有的机遇,针对市场变化开发创 新性应对之策的机会。

动性战略。



当世界发生转变,创新通过将新产生的挑战转变为机遇帮助你 重获动力。设计的转化力量使其成为可能,为我们的客户提供 一个抓住这些机遇的最佳工具。在今年的报告中,我们很高兴 能够分享一些第一手的例子,这些是关于我们客户的经营洞察 力在我们设计创意的辅助下所发生的改变。

晋思(Gensler)的设计团队致力于帮助我们的客户获得新的竞 争优势。在从人类到都市的每个范围内,都有成功的实例。它 们包括下一代都市基础设施一一机场和运输、学校和大学、高 性能办公室、以及适合21世纪不断变化的生活需求的无数文 化和休闲设施。我们正帮助具有远见卓识的组织,支持建立新 的工作方式并实施可以促进生产、削减成本并减少碳排放的机

我们富有才华的设计师正在重新定义可能性。一个典型案例是 上海中心大厦(Shanghai Tower)。该建筑是世界第二高楼,是 超高层建筑设计性的突破,并使创建社区与可持续发展设计新 理念,通过精简、具有成本效益的运作相互结合起来。

我们还在项目执行方面掀起一场革命。通过设计、建设和运 作,晋思在战略上以整合方式处理我们客户的项目和计划。当 我们使用先进的建筑信息模型(BIM)技术时,我们对良好合 作和客户关系的注重为整个房地产业增加了真正的价值。

毫无疑问,我们的客户使这一切成为可能,我们欣赏他们对每 个项目的高度期待。我们还感谢世界各地的同事为我们的客户 和社区付出全部努力。他们与时俱进并提供非凡解决方案的能 力成就了晋思今日的辉煌。展望未来,我们对前途信心百倍。 世界有一种新的可能性。让我们共同努力去实现!

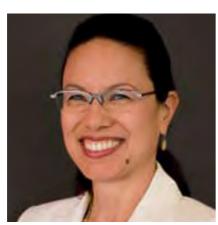
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M. Arthur Gensler, Jr., 회장



Andrew P. Cohen, 경영 이사



Diane Hoskins, 경영 이사



David Gensler, 경영 이사

2009년이 쉬울 것이리 변화의 한 해를 표현할 단어가 가장 적합할 못 클라이언트의 우선 목 직접 지켜볼수 있었습 무대이자 지사인 32기 현재상황은 우리가 시 보일 수있는 과거에 S
세계가 변화(shift) 하 도전을 기회로 전환시 혁신성이야말로 클라 할 수 있게 만듭니다. 가능한 툴(수단, tool) 클라이언트의 사업지수 될 수 있는지 그 몇 여
Gensler의 디자인 팀은 클라이언트가 새로운 기울이고 있습니다. 0 새로운 세대의 도시 9 수단, 학교 및 대학교, 시설물등, 21세기의 고 우리는 이러한 미래지 이력의 축소등을 실행
본사의 유능한 디자이 있습니다. 그 좋은 예기 두번째로 높은 건물로 나타내고 있습니다. (방식으로 공동사회 X 디자인의 유도를 획기
본사는 또한 프로젝트 서고있습니다. Genslo 프로그램은 전략에서 충족시킬 수 있습니다 을 채택하는 동시에, 하는데에도 노력을 기 하고있습니다.
클라이언트가 있음으 하고 있습니다. 저희 바를 잘 알고 감사히 들에게도, 본사의 클려 큰 감사함을 느낍니다. 솔루션을 창조해가는 미래를 내다보면서, 역 이제 세계에는 새로운 함께 더 노력하여 미려

2009년이 쉬울 것이라고는 누구도 말하지 않았습니다. 이 극적인 변화의 한 해를 표현할 말은 많겠지만, 시프트 (변화, shift) 라는 단어가 가장 적합할 듯 합니다. Gensler는 지난 한 해 우리 클라이언트의 우선 목표, 사업 모델, 그리고 가치제안 변경을 직접 지켜볼수 있었습니다. 전세계에 미치는 이 변화는우리 활동 무대이자 지사인 32개 도시에 큰 영향을 미치고 있습니다. 이러한 현재상황은 우리가 시장의 변화에 창의적이고 혁신적인 반응을 보일 수있는 과거에 없었던 절호의 기회라고 생각합니다.

iff) 하면서 우리는 혁신적인 대응을 통해 새로운 전환시켜 사업적 추진력을 얻을수 있습니다. 디자인의 결 클라이언트의 결정적인 기회를 놓치지않고 대응 들니다. 이를 통해 우리는클라이언트에게 최고의
tool)을 제공할 수 있습니다. 금년 보고서에서 사업지식이 본사의 디자인 창의성으로 어떻게 향상 그 몇 예를 자세히 알려드리겠습니다.

인 팀은 인간적 차원부터 도시까지의 모든 지점에서 새로운 경쟁적 장점을 누릴 수 있도록 최선의 노력을 니다. 이미 성공의 열매가 보이고 있고, 그 예로 도시 인프라를 들 수 있습니다 - 공항과 기타 교통 대학교, 고기능 사무건물, 그리고 문화와 레저의 복합 기의 고도의 발달과 함께 필요한 점을 충족시킵니다. 미래지향적인 조직들의 생산성 향상, 비용 절감, 탄소 을 실행하는데 있어서 도움을 주고 있습니다.

디자이너들은 새로운 가능성의 한계를 재정의하고 은 예가 바로 상하이 타워입니다. 이 빌딩은 세계에서 건물로서 초 고층빌딩 설계의 혁신성을 가장 잘 니다. 이 혁신적 설계는 유선형의 합리적 경비절감 사회 지지와 "지속가능성의 친환경"(sustainability) 를 획기적으로 도입한 것입니다.

로젝트의 완성절차에 대해서도 혁명적인 개발에 앞장 Gensler의 통합적인 방식을 통해 고객의 프로젝트와 략에서 부터 디자인, 시공, 그리고 실용성 모두를 습니다. 본사는 최신의 건물 정보 모델링(BIM) 기술 시에, 클라이언트와의 협력 과 강력한 관계를 유지 력을 기울여 부동산 경기사이클에서 진정한 가치를 더

있음으로서 이 모두가 가능한 것임을 저희는 잘 인지 . 저희는 모든 프로젝트에서 클라이언트가 기대하는 감사히 여기고 있습니다. 또한 전세계 모든 업체 동료 는의 클라이언트와 지역사회에 크게 기여해주는 바에 낍니다. 이 모든분들의 변화에 대한 대응과 최고의 해가는 정신이 오늘날 Gensler 를 가능케 하고 있습니다. 면서, 우리는 더욱 큰 설레임을 감출 수 없습니다. 새로운 가능성의 정신이 감돌고 있습니다. 이제 모두 는여 미래를 창조해 나갑시다!

世界的な転換期を迎えて 我々はクライアントと共に 乗り切る覚悟です

Genslerのデザインチームは、常にクライアントが市場で競争力をつけ、優位 に立てる事を心がけてデザインしています。ヒューマンスケールから都市計画 まで、あらゆるサイズのプロジェクトでその成功は実証されています。こういっ たプロジェクトは空港・交通機関、学校・大学、高性能の職場、21世紀のライフ スタイルに必要なあらゆるレジャー・文化的環境など、次世代の都市基盤を支 えるものです。私達は先進的な組織をサポートするために、生産性、コスト削 減、Co²排出量削減を推進する新しい働き方、モバイル戦略を提案しています。

ゲンスラーの優秀なデザイナーは、常に可能性の再定義を追求し、好例として 上海タワーがあげられます。世界で2番目に高いこの建物は、超高層ビル設計 の飛躍的前進に貢献し、コミュニティー創りや持続可能性の育成など、合理的 かつ高いコストパフォーマンスのアイディアを一体化したものです。

私達はまた、設計の進め方においても大規模な変革を推進しています。 Genslerはデザイン戦略に始まり、設計、施工、オペレーションを通してクライ アントの企画やプログラムに統合的に対応します。最先端の情報モデリング技 術(BIM)を利用する一方、クライエントと強力な関係を築き、共同でプロジェク トを実行する事に焦点を合わせることが、不動産サイクルに実質的価値をもた らす結果に繋がっています。

一緒に"何か"を築き上げましょう!



M. Arthur Gensler, Jr., 会長





Diane Hoskins, エグゼクティブ・ディレクター



Andrew P. Cohen, エグゼクティブ・ディレクター David Gensler, エグゼクティブ・ディレクター

2009年は、誰にとっても大変な年だったと言えるでしょう。その劇的な変化 を表現するにはさまざまな言い方がありますが、'シフト'(転換)という言葉が 最もふさわしく実情を表現しているのではないでしょうか。私達はクライアント の優先順位、ビジネスモデル、価値観に大きな変化があったことを実感しまし た。これは世界的なシフトであり、私達が「Home」と呼んでいる32の都市にも 大きな影響を及ぼしました。しかし私達はこれをかつてない機会と受け止め、 変化し続けるマーケットに革新的に対応する努力をしています。

世界がシフトする時、革新的アイデア(イノベーション)は新たな挑戦をチャン スに転換し、機運を取り戻す推進力になります。デザインには変化をもたらす 力があります。我々はチャンスをつかむ最高のツールであるデザインをクライア ントに提供していきます。今年の年次報告書には我々のデザイン力を通してビ ジネス向上に貢献したプロジェクト事例を掲載しました。これらの事例を共有 できることを大変喜ばしく思っております。

クライエントの方々が我々のアプローチを可能にして下さっていること、各プロ ジェクトに大きな期待を寄せて下さることに深く感謝しています。また、クライ エントやコミュニティー(社会)に全力投球している世界中のゲンスラースタッフ にも感謝しています。刻々とシフトする市場にすばらしい解決法を提案できる 能力が現在のGenslerです。前向きにシフトし、将来に可能性を持って立ち向 かいます。世界には可能性という名の新たな精神と気力が満ちています。是非、





لا أحد يستطيع أن ينكر أن عام 2009 لم يكن عاماً يسـيراً ولاسـيما فـي ظل الكثير من التغييرات الكبيرة التي حدثت والتي أفضل ما توصف بأنها. كانت بمثابة "نقلـة". ففـي البدايـة أدركنـا كيـف تغيـرت أولويـات عملائنـا وأنماط أعمالهم وقيم عروضهم. ومما لا شـك فيـه أن تلـك النقلـة كانـت نقلة عالمية أثرت على جميع المدن البالغ عددها 32 مدينة والتي نطلق عليها اسم الوطن. وعلـي الـرغم مـن ذلـك فإننـا ننظـر إلـي تلـك النقلـة كفرصة لا مثيـل لهـا لابتكـار الأفكـار التـي تتناسـب مـع المتغيـرات التـي يشهدها السوق على أرض الواقع.

عند حدوث نقلة عالمية، يساعد الابتكار على استعادة القوة المحفزة من خلال تحويل التحديات المستجدة إلى فرص. وبإمكـان القـوة المغيـرة التـي تكمـن فـي التصـميم تحقيـق تلـك الفـرص وإتاحـة افضـل الطـرق والآليات التي من شــأنها اســتثمار تلـك الفـرص. ويسـعدنا أن نقـدم فـي تقرير هذا العام بعض الأمثلة المبدئية لمشاريع وأعمال خاصة بعملائنا أثريت من خلال تصميمنا الابتكاري.

يضطلع فريق التصميم في شركة "جنسلر" بمساعدة عملائنا للحصول علـي مزايـا تنافسـية جديـدة بكافـة المقـاييس مـن الريـف إلـي الحضـر، والنجاحات جلية وواضحة. وتشمل تلك النجاحات الجيل القادم من البنية التحتية المدنية للمطارات وخدمات النقل، والمدارس والكليات، والمكاتب الر اقية إلى جانب الأعـداد الضـخمة مـن الإنشـاءات الحضـارية المريحـة التي تلبي الاحتياجات المتجددة للحيـاة فـي القـرن الحـادي والعشـرين. إننا نساعد الشركات التي تخطط على المدى البعيد على تعزيـز طرائـق جديدة للعمل وتطبيق الاستيراتيجيات المرنـة التـي تعـزز مـن الإنتاجيـة، وتقلل التكلفة وتقلل الآثار الكربونية الناتجة.

يعمـل لـدينا مصصـمون بـارعون فـي إعـادة صـياغة المعطيـات المتاحـة. ويعتبر برج شـنغهاي مثال واضح على ذلك. فهـو ثـاني اطـول مبنـي فـي العام وثورة في تصميم المباني الشاهقة،كما يجمع العديـد مـن الأفكـار الحديثة لإقامة المجمعات وتعزيز مبدا الاسـتدامة بصـورة عصـرية وتكلفـة معقولة.

وقد صنعت جنسلر أيضاً ثورة فـي إنجـاز المشـاريع حيـث تبنينـا أسـلوباً متكاملاً للتعريف بمشاريع وبرامج عملائها بداية من وضع الاستيراتيجيات إلى إعـداد التصـميم، والإنشـاء وتشـغيل تلـك المشـاريع. وبينمـا نطبـق تقنيات حديثة في وضع نماذج معلوماتية عن المباني (BIM)، فإننـا نركـز علـي التعـاون والعلاقـات الوثيقـة مـع عملائنـا وهـي مـا تضـيف القيمـة الحقيقية على دروة الأعمال العقارية برمتها.

لا شـك أن عملاءنا لهم الفضل في تحقيـق كـل ذلـك، ولا يخفـي تقـديرنا لتوقعاتهم الكبيرة التي يضيفونها في كـل مشـروع مـن المشـاريع التـي ننفذها. كما نشـكر جميع زملائنا فـي مختلـف أرجـاء العـالم لإيمـانهم القوي والتـزامهم بعملهـم وخدمـة عملائنـا ومجتمعاتنـا. فقـدرتهم علـي مواكبة تحولات العصر وإيجاد حلول لا مثيل لها هو ما صنع اسـم جنسـلر اليوم.

إن روح الإنجاز تلوح في الأفق فـدعونا نتكـاتف سـوياً لنضـيف كـل مـا هـو جديد في المستقبل!



ا**ندرو ب**. **کوهین،** مدیر تنفیذی





دیفید جنسلر، مدیر تنفیذی

A global shift like the one we've experienced signals the beginning of a new era. Whatever lies ahead, it's unlikely to be more of the same.

Adapting to the shift: **Six ways** to find opportunity

What separates the leaders from the pack is their ability to see the opportunities and seize them. The bigger the shift, the more likely their gains will be substantial. So how do they do it? As the design partner of many standouts in the current economy, here's our take.

1. Get back to basics. Make the value compelling. 2. Focus and build on the best. Spur new growth from strong roots. 3. Reposition what exists. Give it new potential. **4. Your people are your future.** Engage them. 5. Change invites innovation. Maximize your ROI. 6. The time is ripe. Set the stage for transformation.



Get back to basics. Make the value compelling.

Across the economy, affordability is what's on order, but scratch the surface and you'll find that people want real

value for their money. When JetBlue asked us to design its new terminal at New York's JFK, we interpreted *affordable* in a whole new way. Most terminals are either heroic or prosaic. We felt that was a false choice. With the new realities of air travel in mind, we designed a terminal that's a pleasure to use, but doesn't cost the earth to build or operate. A building doesn't need to be a museum or an opera house to have light-filled spaces that lift spirits without raising fares. The takeaway: Affordable is just the starting point. People's experience of real value is what gives the basics new staying power.

JetBlue, Terminal 5, JFK New York, New York, USA



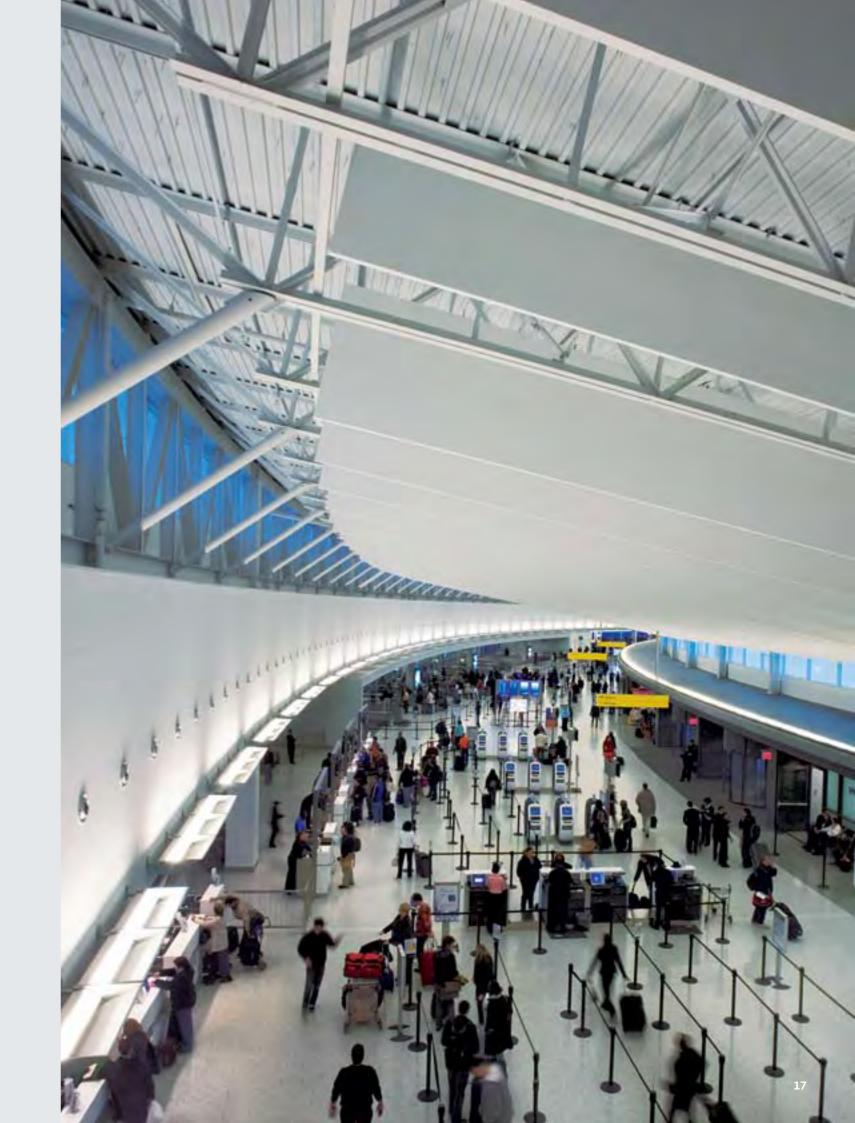


A model of the modern travel experience, JetBlue's Terminal 5 at JFK can make affordable travel pleasant and efficient for 20 million passengers a year—30 percent of JFK's annual traffic. The 26-gate, 635,000-square-foot terminal caters to the wide-ranging needs of today's travelers. It's planned so they can move quickly through security, then find amenities galore on the airside, where they have time to enjoy them.



Global reach

New Gensler hub and destination airports are open or underway in the US and in Asia, including Chennai and Vadodara in India; and Detroit, New York, Newport Beach, and San Jose in the US.





Focus and build on the best.

Spur new growth from strong roots.

For companies with a robust DNA, the first step in reinvention

is to rediscover their roots. Successful companies have a healthy sense of the core qualities that put them on the map. When they set out to reinvent themselves, that's where they begin. Then they ask how they can grow under new conditions. Take REI. It started life in 1938 as a Seattle cooperative for people who loved the outdoors. When we partnered with REI to design its new prototype store, this remarkable community came to the fore. We made room for them at the heart of the store, surrounded by sustainable settings that speak to the full outdoor experience. When you sell everything from kayaks, bikes, and tents to backpacks, clothing, and even waterproof matches, you need to celebrate the activities they make possible—and organize things so people can find what they need. REI's community is its strength. The new store is designed for them.

Recreational Equipment, Inc. Round Rock, Texas, USA



At the center of the new REI store is a place that is just for its community—people of all ages who live for the outdoors. This is where they can swap stories about their latest adventures, discuss how a new product performed in the field, or talk with an REI expert about the best way to prepare for whatever experience they're planning next. Trusting its roots freed REI to take this remarkable step.



Sustainable means more sales Studies of retail stores like REI show that adding natural light increases sales by 40 percent on average. The daylight harvesting also cuts the store's energy costs by about 20 percent.



Targeted design

When the focus is on the value that design can create, defining expectations upfront is crucial. Gensler takes clients through a 360-degree look at their expected performance gains—everything from the easily measured to the qualitative. These targets let our design teams focus on achieving the results that matter most.







Reposition what exists. Give it new potential.

Repositioning is the ultimate sustainable act. Modest but strategic changes can raise a building's profile by updating

its appearance and performance. Design makes repositioning a creative process, one that can be accomplished with an economy of means. Consider Atlanta's Richard B. Russell Federal Building. Although the building was soundly constructed, its design and performance reflected an earlier era. The US General Services Administration (GSA) asked us to modernize it, make it welcoming, and give it a real civic presence. As we did so, we brought security, life safety, and energy performance up to par. In the private sector, repositioning lets building owners find new markets. In place of a dated look and subpar spaces, they can offer curb appeal and accommodations that suit the cachet of the location. And the ROI works—done well, repositioning pencils out. That's crucial today for both sectors.

Richard B. Russell Federal Bldg. Atlanta, Georgia, USA



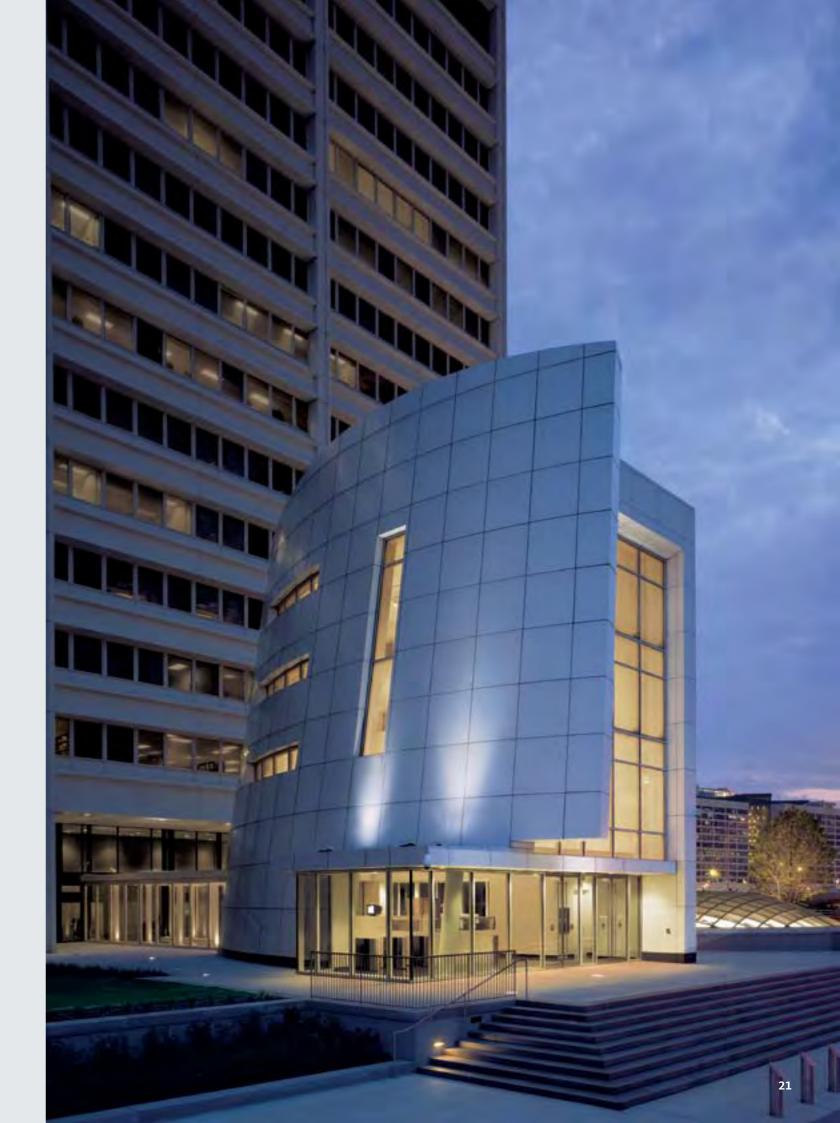
The repositioning challenge of this 1970s office tower was to humanize a lifeless plaza, address today's federal building security requirements, and create a civic icon where there wasn't one. Gensler met the challenge with a sculptural entry pavilion that in one blast-resistant swoop welcomes visitors and screens them. This new front door anchors a redesigned plaza, an amenity that's shared with the community.

GSA

GSA has launched a \$6.5 billion green retrofit program to reduce costs, increase end-user satisfaction, and cut the federal government's carbon footprint. GSA's evaluation of the federal workplace shows that even modest changes to buildings and settings can produce significant savings in energy use and substantial gains in workforce productivity. Gensler is proud to be part of this national effort.



Collaborative culture The federal office workforce is as mobile as its private sector peers, sharing the need to collaborate and the desire for healthy work settings. Both benefit from highperformance workplace design.





Your people are your future. Engage them.

People use the workplace in many different ways. Top-ranked organizations make a point of supporting this diversity. They know that their future depends on it.

The leaders in every sector see the value in new work modes like socializing—which is crucial to success in the workplace today. The leaders realize that in many countries today, people under 30 make no distinction between work and the rest of life. They recognize that people everywhere want to work in places that are healthy and sustainable. These insights, derived from Gensler's Workplace Performance Index (WPI) surveys of the US and UK office workplace, have led us to pioneer new types of office buildings that draw on our knowledge of highperformance architecture and our insights into work and its settings. We've also developed robust tools for evaluating performance. Feeling engaged is a key reason why people work for top-ranked organizations. High-performance work settings directly support that engagement.

MetLife New York, New York, USA



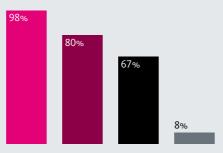
Diversity and work modes

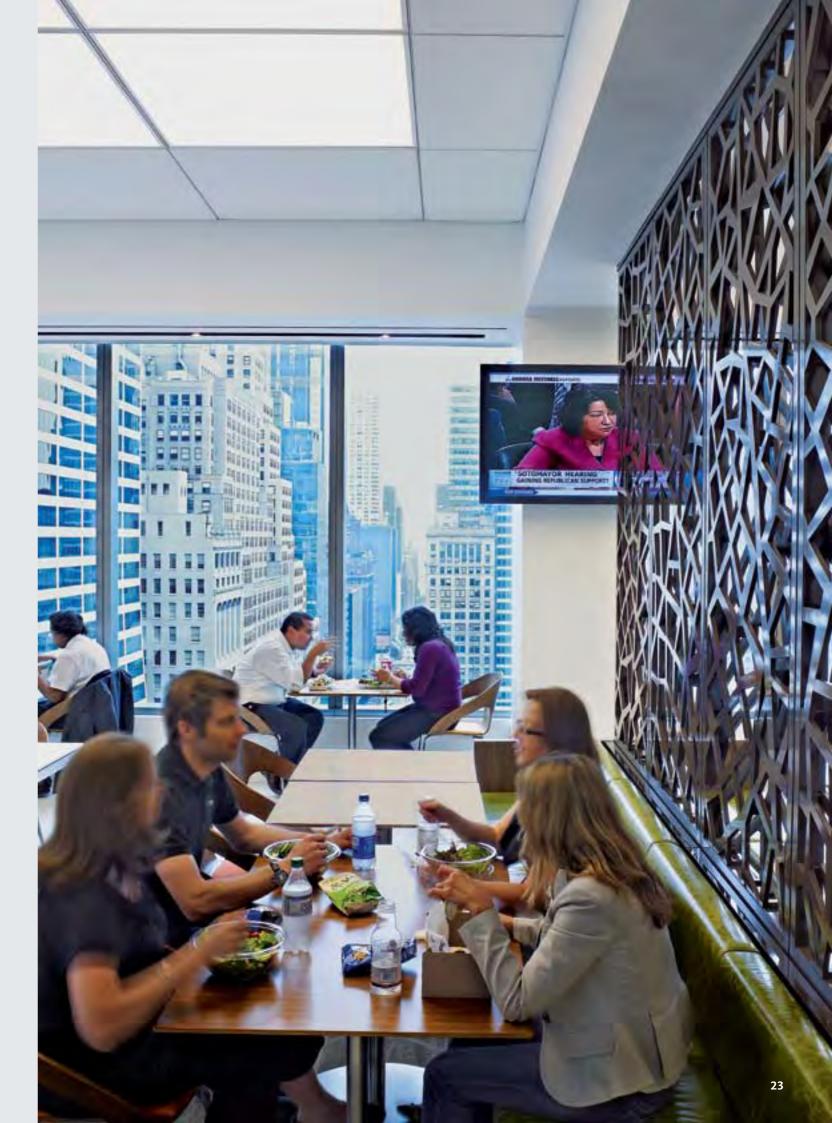
Gensler designed new quarters for MetLife on Bryant Park that uses that wireless outdoor setting to create an urban campus. The interior, informed by our survey-based measurement tool, the Workplace Performance Index (WPI), allows the workplace generations to mix in ways that support their preferred work modes: collaboration, focus work, learning, and socializing. Millennials, for example, use socializing to build trust relationships. Others favor focused work and organized collaboration. Not surprisingly, these work modes can come into conflict. The solution is a range of settings that address these work modes, organizing them to avoid collisions while encouraging interaction and encounters.

WPI

Workplace Performance Index (WPI) WPI helps clients understand what comprises space effectiveness in their workplaces so design solutions can be highly targeted. Where did our survey respondents land on the WPI scale, in which 100 percent is a perfect score? The average WPI score for all survey respondents was 67 percent. Separating top-ranked companies from average ones shows a 13-point gap in WPI score, with top companies at 80 percent.

Highest WPI score
 Top-performing companies
 Average companies
 Lowest WPI score





Change invites innovation. Maximize your ROI.

Whether change is actively sought or just happens, it demands creativity. Whatever the future holds, it's rarely

more of the same. Take primary and secondary schools, for example. For Kent County in the UK, we're developing a kit-of-parts prototype that delivers team-based, creative learning. Working directly with teachers and students, we gave the prototype the flexibility to meet the needs of each school and community. Mass customization keeps the new schools affordable, while sustainable features make them great places to be. Or take the high-tech sector. Hewlett Packard, for example, has used workforce mobility to cut its real estate portfolio in half. Now we're helping HP do even more with less—create work settings that optimally support its mobile, global workforce. Smart, strategic design can boost performance, increase space utilization, and reduce the carbon footprint associated with buildings and commuting.

New Line Learning Academy Maidstone, Kent, UK



Part of a countywide renewal of primary and secondary education, New Line Learning Academy is also a real-time test of the "plaza" concept, jointly developed by Kent County Schools and Gensler to accommodate the full array of learning types. The renovated gym is a highly flexible enclosure for lectures, focused work, team work, and socializing. On nights and weekends, it's available to the community—a 24/7 resource.



Innovative design

In the context of a countywide schools program that has to accommodate young children, adolescents, and adult learners and every sort of site condition—the way to achieve economy of scale is to design the schools for mass customization. That means a kit-of-parts, with the "plaza" concept as its heart. This allows tailoring to the place and age group, while keeping the costs consistently affordable.

Impact on performance

The school using the "plaza" concept is showing results compared to what it replaced.

Attendance levels are up:



Grade pass rate is up:

375%





The time is ripe. Set the stage for transformation.

When everyone else is licking their wounds, those still willing to invest often reap the biggest rewards. One headline-making example is Shanghai Tower. When it opens

in 2014, the world's second-tallest building will anchor a city that's the acknowledged gateway to China, a country poised to be an engine of growth in the world economy. With offices in Shanghai and Beijing, Gensler is fully engaged in China's transformation. We're also helping Chinese companies go global. Despite the strength of their domestic market, they're actively pursuing this opportunity. When the world shifts, you have to shift with it. The leaders get there first. They're willing to invest in the future. When it arrives, they're well positioned to reap the benefits.

Shanghai Tower Shanghai, China



Now rising in Shanghai's Lujiazui district, this is not just another superhighrise, but a breakthrough in the building type. The 632-meter-high mixed-use tower's lightweight outer façade is shaped to reduce wind loads. This allows for a lighter, simpler structure. It also creates the opportunity for sky gardens, integral to the sustainable performance of the tower and a remarkable amenity for its occupants.



Livable Shanghai

Shanghai Tower anchors a precinct that is transit-served and walkable. The goal is to make it a place that people can experience on foot and at the same time help Shanghai reduce its carbon footprint.



1990: 9.2 million **2008:** 19 million

Shanghai demographics

Shanghai's population (2008) is about 19 million, including 14 million permanent residents and 5 million from elsewhere, of which 133,000 are foreigners. Since 1990, the city's population grew by 48%.



Innovative design requires engaged and motivated clients and exceptionally talented teams. We have both.

Last year alone, we partnered with our clients—leading companies, institutions, public agencies, and other organizations-to carry out more than 5,000 projects in cities around the world. While this portfolio is just a sampling of what we've achieved together, it shows the innovation that's possible when our clients' vision, energy, and insight are matched by our creativity, strategic focus, and seamless delivery.

2009 Portfolio

Mineta San Jose International Airport San Jose, California, USA



ina

Mineta San Jose International Airport San Jose, California, USA





Tesoro San Antonio, Texas, USA

Iskandar International Financial District South Johor, Malaysia



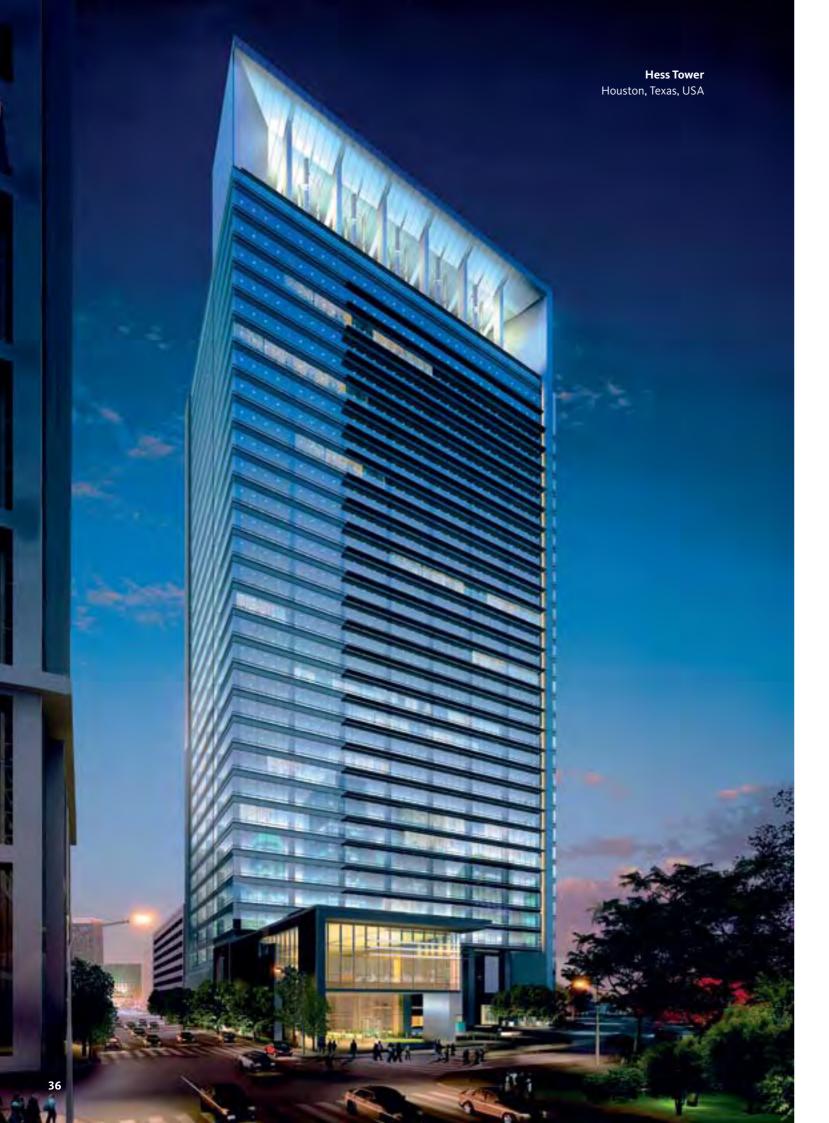
Detroit Metropolitan Wayne County Airport, North Terminal Romulus, Michigan, USA

Gaylord National Hotel and Convention Center National Harbor, Maryland, USA





University of the Pacific University Center Stockton, California, USA







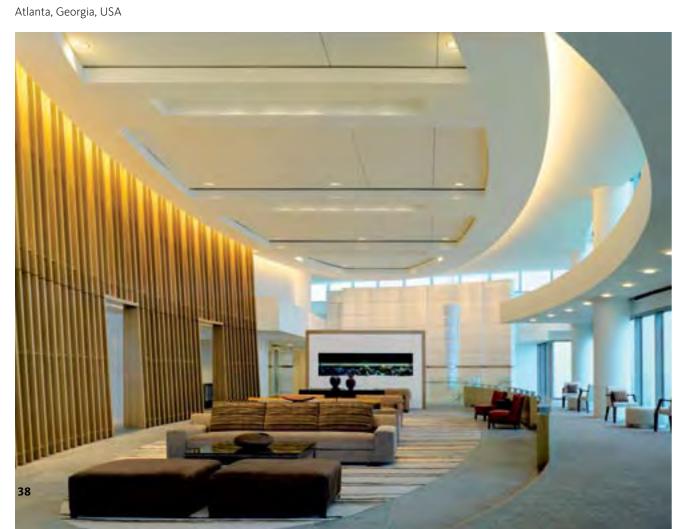
Puxi Master Plan Shanghai, China

Chennai Airport Chennai, India



Hakuhodo Tokyo, Japan

Invesco





Variety Los Angeles, California, USA

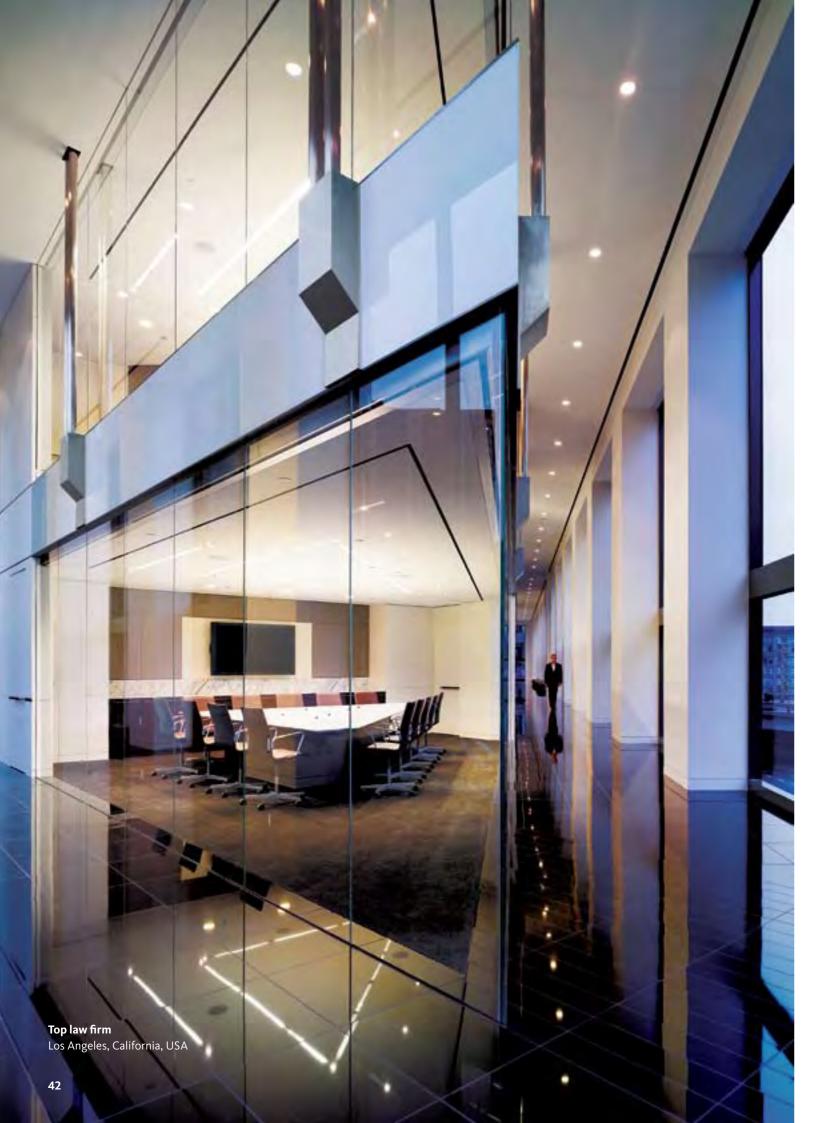




T-Mobile Creation Center Seattle, Washington, USA

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OC MERCEN PRODUCT





Added Value Los Angeles, California, USA







Hunt Oil Dallas, Texas, USA

Limited Brands New York, New York, USA

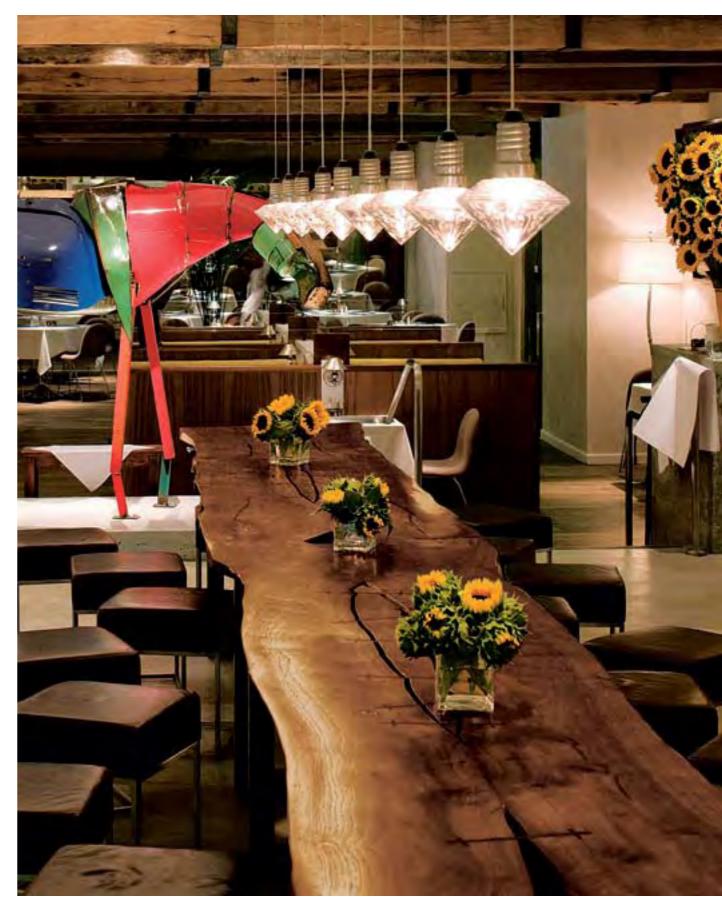






Shanghai Dow Center Shanghai, China





Urban Tavern San Francisco, California, USA

Westfield Galleria at Roseville Roseville, California, USA

200

5

CrateSBarrel



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Barneys New York Chicago, Illinois, USA **Hotel Kabuki** San Francisco, California, USA



The Ritz-Carlton Hotel and Residences and JW Marriott at L.A. LIVE Los Angeles, California, USA





We continue to invest in our people and business to benefit our clients and communities.

Despite a challenging economy, 2009 was a year in which we expanded our R&D efforts, achieved breakthroughs in sustainable design and integrated delivery, added new locations and practice areas, forged new client relationships, and gave back to the cities and regions we serve.

Firm Highlights

Design + Performance

Two strands of Gensler R&D are converging around a bigger question: What does *workplace* mean in the 21st century?

Shifting the Office Paradigm

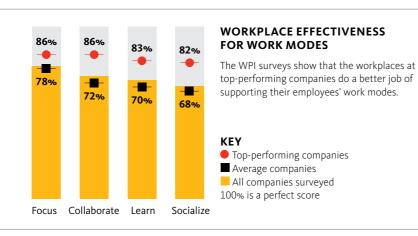
Our most recent Workplace Performance Index (WPI) surveys found that office work modes are changing, and that top-ranked companies do a much better job of supporting them well. In parallel, we are pushing building performance to new levels—in projects and prototypes.

With our clients and industry partners, we believe that economic recovery will revive demand for office buildings and work settings that enable leading organizations and their teams to innovate and thrive as never before. The postwar office model has had a 70-year run. New ways of working and the potential for high performance make it the wrong choice looking forward.

Gensler is at the forefront of this transition. A breakthrough project like China's Shanghai Tower is our best-known example

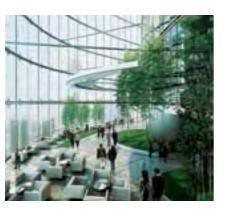


of surveyed knowledge workers agree that workplace design affects productivity



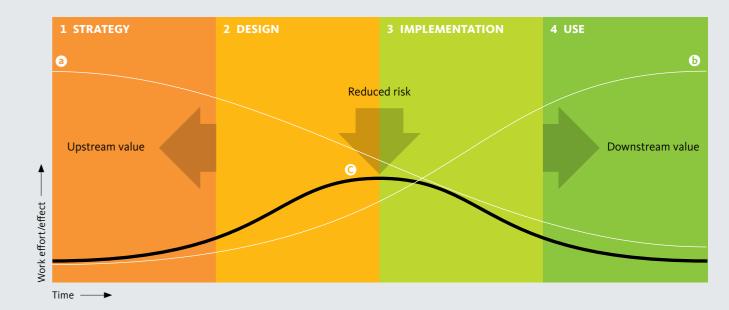
of applying our R&D findings through evidence-based design, but every office building and workplace project benefits. Across the board, Gensler R&D is helping prepare our clients for a new century.

right and below: Shanghai Tower sky gardens Shanghai, China





Our Integrated Approach



DELIVERY ACROSS THE FULL REAL ESTATE LIFE CYCLE

KEY

- Ability to impact cost and functional value
- Cost of design changes
- **G** Gensler Integrated Delivery

For us, the basic premise of integrated delivery is to increase project quality, value, and sustainability while reducing risk. The larger opportunity is to extend these outcomes across entire organizations, not just individual projects. That's the key to our approach. Instead of limiting integrated delivery to design and implementation, we address the full real estate life cycle—from initial strategy through occupancy and use. We also consider multiple projects, knowing that each can benefit from the knowledge gained as strategies and solutions are put into use and their performance tested.

500+

Projects successfully completed or underway using Gensler's integrated approach

Gensler organizes integrated delivery as a customizable kit-of-parts. Working with our clients, we can tailor our services to suit specific market conditions, project types and locations, and performance expectations. Because the world can change faster than the project delivery cycle, we have designed our approach to allow for both early and just-in-time decision making. This flexibility allows clients to leverage unexpected opportunities and overcome unforeseen obstacles, avoiding the opportunity costs of locking in decisions too early. Gensler's approach has been field-tested on more than 500 projects—real-world proof of its value.

Sustainability Report

Sustainability is a balancing act—optimization based on constantly growing knowledge. Gensler supports this ongoing analysis so that decisions from strategy through use can enhance performance and deliver sustainable outcomes.

Walking the Talk

Gensler ranked #1 in Green Design in the Building Design & Construction Giants 300. Ten of our offices are LEED CI rated, and all of them have recycling programs in place. We have more than 330 LEED-certified projects completed or on the boards. Some 950 LEED-accredited professionals serve our clients in our 32 Gensler communities.

#]

in Green Design in the Building Design & Construction Giants 300



LEED-accredited Gensler professionals and 330+ LEED-certified and registered projects

Consulting Tools

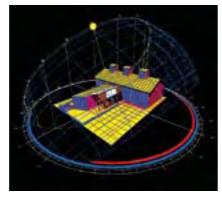
From strategy through occupancy, for one project or many, our comprehensive services can help clients cut their carbon footprint and optimize facility and human performance. Our consultants can address new construction; building repositioning; and work, retail, hospitality, and other settings. Sustainability tools, including Gensler's SeeSuite, give us the real-time insight and control to deliver a high ROI on green initiatives and investments.

right:

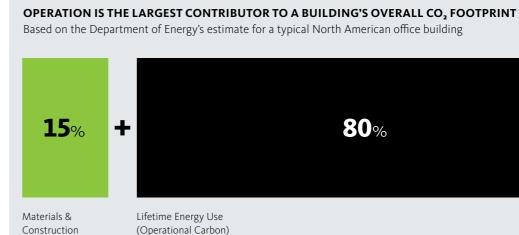
Beacon Institute for Rivers & Estuaries

Sustainability began with a strategic plan and continues as the campus is completed, reducing the carbon footprint and impact on nature while creating great settings for research and education.



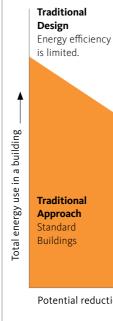


Reducing the Carbon Footprint

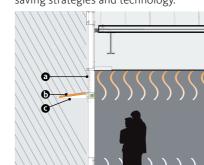


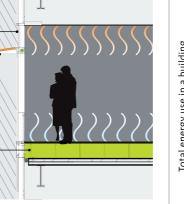
Eighty percent of a building's lifetime carbon footprint is attributable to its operation. In the US alone, McKinsey reports, retooling or redeveloping this real estate for greater energy efficiency could reduce its carbon footprint by 1.1 gigatons by 2020—and save \$1.2 trillion in the process. With 25 percent of that savings coming from commercial buildings, Gensler is investing substantial R&D in dramatically raising their operational performance.

EVOLUTION OF US HIGH-PERFORMANCE OFFICE BUILDING DESIGN



A high-performance office building facade is an interactive, intelligent, and adaptive system that actively integrates energysaving strategies and technology.





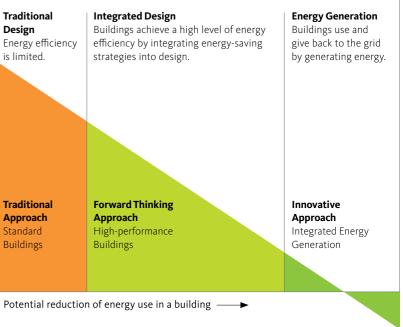
- KEY
- Horizontal daylighting louvers
- D Photovoltaic collector
- Horizontal solar shading device
- O Underfloor air distribution plenum

62

80% + 5

> Demolition & Deconstruction

The heart of this initiative is an integrated approach to building sustainability. When done effectively, it can score high on operational and human performance. Not only can it reduce energy use to zero, but it has the potential to turn buildings into net energy producers. At every scale, Gensler is developing prototypes and specific components for a new generation of highperformance office buildings.



Serving Our Community

300 +The number of causes to which Gensler people donated their time and expertise

Botswana Innovation Hub (BIH)

Botswana is one of Africa's fast-growing economies. In 2009, the government sponsored a design competition for a new Innovation Hub—a world-class R&D campus—in the capital city of Gaborone. Sustainability was an important criterion for the project, for both the site and the buildings. A team of architects in our Los Angeles office pooled their off hours to develop and enter a scheme that draws inspiration from Botswana's Okavango Delta, an area of abundance within a semidesert, and from its people, whose creativity and spirit of cooperation have propelled the country's growth. Designed for future expansion, our team's proposed BIH headquarters is set in an indigenous, permeable setting. In plan and design, it fosters collaboration and casual encounter-distributing shared spaces across the campus so that people will be encouraged to leave their desks or lab benches in the course of the day. Using local builders and materials, the design allows passive cooling, sun shading, and natural light. Labs and other spaces are column free for flexibility. Buildings open out at grade to support social life. Win or lose, the competition entry demonstrates the applicability of sustainable planning and design principles in the developing world and in semiarid climates. It's a benchmark for others to reference.





Junior Achievement Shadow Day

Ask designers why they became designers, and they often point to something that clicked when they were kids. That led our northwest region—San Francisco, San Jose, San Ramon, and Seattle-to team with Junior Achievement and invite 50 students from seven different high schools to spend the day shadowing our designers (each a volunteer), join a two-hour design charrette, and get "client" feedback.







Downside Fisher **Boxing Club**

By training local kids in boxing, this Londonbased youth club keeps them off the streets and away from gangs. The club asked our London office to design new showers and gym storage space, and improve the club's appearance, all at low cost and within the existing space. Scaffolding placed in a wall section solved the storage problem. "I can't believe how much space we have," says Steve Hiser, the club's head coach.

"This experience gave me the BIG IDEA—life as an architect! I'm really glad I came here today because I figured out what architecture is mainly about. I feel encouraged to continue to pursue a career as an architect." STUDENT PARTICIPANT

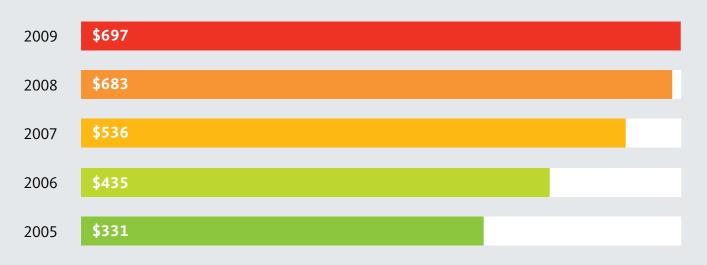
Volume: New Libraries for Chicago Schools

To help public elementary schools develop a love of reading in their students, our Chicago office joined with Chicago Public Schools to create Volume, a program that invites elementary schools to apply for design-build assistance to transform and activate their libraries. First up is Kanoon Magnet Elementary. Its library was renovated this summer, for free, by our design team and Chicago contractor Norcon, Inc.

Financial Results

Our firm did well in 2009, as we strengthened our balance sheet, built our cash reserves, and positioned ourselves for long-term success. Despite the difficult economy, we were able to continue our longstanding tradition of conservative, debt-free financial management and client-focused investment in research and development.

FISCAL YEAR GROSS REVENUES (IN MILLIONS USD)



11,964

The firm's contribution, on average, to each participant in our employee retirement program. This year, we contributed more than \$28.5M overall to Gensler retirement plans.

100%

The percentage of employee ownership in the firm through direct stock and ESOP holdings.

Recognition + Awards

The year brought us unprecedented recognition for our design innovation. Below are the highlights.

TOP RANKINGS

World Architecture 3rd on the Creatives Top 100 List 3rd in Product Design

SELECT AWARDS

Added Value, Los Angeles, CA Interior Design Best of Year Award of Merit

Allstate Data Center, Rochelle, IL Executive Alliance Green IT Project of the Year

ENR Top 500 Architecture & Design Firms

1st among Architecture Firms & A/E Firms 1st in Entertainment Design 1st in Green Commercial Office Design 1st in Green Sports/Entertainment/Civic Design 1st in Religious & Cultural Design

Building Design & Construction Giants 300

1st Architecture Firm Overall

1st Green Design Firm 1st in Office Design

Interior Design Top 100 Giants

1st overall-29th consecutive year 1st in Office Design 1st in Culture Design 1st of the Most Admired Firms 1st of the Top 100 Interior Design Giants Who Specify Green Products

World Architecture Top 200

1st Architecture Firm Overall 1st in Interior Design 1st in Urban Design

Architectural Record Top 150 **Architecture Firms** 2nd in Revenue Growth

Building Design & Construction Giants 300 2nd of the Top 50 Building Team LEED APs

ENR Top 500 Architecture & Design Firms 2nd in Commercial Office Design

Interior Design Top 100 Giants 2nd in Retai 2nd in Government and

Institutional Design

Building Design & Construction Giants 300 3rd in Hotel Design

ENR Top 500 Architecture & Design Firms 3rd in Green Retail Design 3rd in Hospitality Design

Invesco, Atlanta, GA IIDA Chapter Award for Best Corporate Interiors and Finalist for Best Overall Design SEGD Annual Design Award for Environmental Graphic Design

Interior Design Top 100 Giants

3rd in Hotels, Motels and Convention Centers 3rd in Educational Design

The Absolut Spirits Company, Inc., NY, NY SARA Award of Merit for Commercial Interiors

American Girl Flagship Store, Chicago, IL EHI Euroshop Retail Design of the Year

Deegie's Carma, Kansas City, KS

Association for Retail Environments Design Outstanding Merit Award and Best Store Fixture

Department of Homeland Security, Omaha, NE

Center for the Built Environment Honorable Mention for Livable Buildings

Dockers, San Francisco, CA Association for Retail Environments Design Green Recognition Award

Edelman, Los Angeles, CA Interior Design Best of Year Award of Merit

Edelman, Seattle, WA Interior Design Best of Year Award of Merit

Gaylord National Harbor, Oxon Hill, MD

Architectural Precaster Association (APA) Hotel Category Award Winner Washington Building Congress Craftsmanship Award Washington Business Journal Best Real Estate Deals Architecture Award

HP Design Guidelines

CoreNet Global Industry Excellence Award

Hunt Oil, Dallas, TX Engineering News-Record Best of the Best Architectural Design Award

JetBlue, Terminal 5, JFK International Airport, Jamaica, NY

INFORM Design Award of Honor

Latham & Watkins, LLP, Los Angeles, CA Interior Design Best of Year Award of Merit

Luxo Task Light

Norwegian Design Council Design Excellence Award

The New York Times Headquarters, NY, NY

AIA Chapter Sustainable Honor Award and Architecture Merit Award Greater New York Construction User Council

for the City's Top Office Project Green Matters Design Award for Outstanding Green Design IIDA Chapter Commercial Award

Municipal Art Society MASterworks Best New Building Award

SARA Design Award of Excellence

Pixar, Emeryville, CA

AIA Chapter Award Winner Interior Design Best of Year Award for Budget Office

REI, Round Rock, TX

Association for Retail Environments Design Outstanding Merit Award for a Specialty Store

Retail Design Institute Award for Large Format Specialty Store and the Innovation in Green Design Award

Smithsonian Institution, Landover, MD

AIA NOVA Award of Excellence for Interior Architecture

IIDA Mid-Atlantic Chapter Gold Award NAIOP DC/Maryland Chapter Design Award for Best Suburban Renovation and Best Interior over 25 000sf

Washington Business Journal Best Real Estate Deal Award for Financing and for Interior Design

Susman Godfrey Renovations, Houston, TX

AIA Interior Architecture Design Award ASID Award

Team Detroit, Detroit, MI

Interior Design Best of Year Award of Merit

T. Rowe Price, Baltimore, MD

CoreNet Global (Mid-Atlantic) Workplace Award

Toshiba EMI, Tokyo, Japan

AIA Gold Medal Award

Virgin Mobile USA, New York, NY PRINT Regional Design Annual

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Client Relationships

The value and innovation that we deliver are made possible by the strength of our client relationships. Great solutions depend on knowledge and trust.

Our clients have always been our primary focus. By building each relationship and keeping it in view, we ensure that plans, goals, and strategies are consistently delivered and expectations for performance achieved. We do this in every community we serve, on assignments of every type and scale. Global in reach, we are local and personal in touch. Every client, project, and community is important to us.



New Gensler Practice Areas

SPORTS



Detroit Lions Training Facility Allen Park, Michigan, USA

Led by Ron Turner, FAIA, the renowned sports facility planner and designer, our sports practice addresses stadia, arenas, training centers, international sports events, university and college athletics and recreation, and fitness, wellness, and spas—and sports as the anchor of urban entertainment districts.

RETAIL CENTERS



Westfield Galleria at Roseville Roseville, California, USA

Gensler has global expertise in this important component of mixed use. We also have four decades of experience on the retail tenant side as store designers and rollout specialists. Working in urban and suburban markets, this new practice is adept at new development, repositioning, and adaptive reuse.

HEADQUARTERS



Novartis East Hanover, New Jersey, USA

This new practice formalizes what Gensler has always done: integrate workplace strategy and design with the planning and architectural design of office buildings and campuses—new and repositioned. Also in the mix: our global expertise in sustainable, high-performance buildings and work settings.

Client List

20th Century Fox 21Cineplex 22squared 23rd Street Studios 3M 4Front Project Management



A & H Management Systems Solutions A.G. Edwards, Inc. / Wells Fargo Advisors, LLC A.G. Spanos Companies A.T. Kearney AAA Northern California, Nevada & Utah AARP Abbott Japan Co., Ltd. Abbott Vascular Japan Co., Ltd. Abbyson Corp. ABC Trading Co., Ltd. ABC Inc The Absolut Spirits Company, Inc. Abu Dhabi Commercial Bank Abu Dhabi Urban Planning Council Acacia Research Corporation Acadian Asset Management LLC Accenture ACCIONA North America ACE European Group Limited Activision Blizzard Inc Activision Publishing, Inc. Adage Capital Management, L.P. The Adam Corporation/Group Adams and Reese LLP Adams County, CO Added Value adidas AG Adirondack Mountain Club ADMI, Inc. ADP Nederland BV Advanced Equities Financial Corp. AEC Electrónica, S.A. AECOM AEG Aéropostale, Inc. Agati, Inc. Mr. & Mrs. Randolph Agley Ahern Insurance Brokerage (AIB) AHRC New York City AICO Aimbridge Hospitality Aircastle Advisors LLC Airports Authority of India Akridge Aktros Civil & Architectural Consultancy LLC Al Fattan Properties Al Mansour Iragi Automotive Company (MAC International Iraq) Al Rashid Developments Al-Futtaim Real Estate Co. LLC Al-Mansour Automotive

Al-Montada Al-Rai Real Estate Co. W.L.L. Alameda County Waste Management Authority Alameda County, California Alamo Toyota Alcatel-Lucent ALDAR Properties PISC Alexandria Real Estate Equities, Inc. Alfa Tech Alghanim Industries Ali Alghanim & Sons Automotive Co. W.L.L. ALKS. Allan Domb Real Estate Allen & Overy LLP Allen Edmonds Shoe Corporation AllianceBernstein, L.P. Allianz Group Allied Capital Allied London Properties Ltd. Allstate Corporation Allsteel Inc. Alper Investments, Inc. The Alshaya Group Altman Vilandrie & Company AMCOL International Corporation American Academy of Ophthalmology American Express American Family Life Assurance Company of Columbus (Aflac) American Financial Realty Trust American Gas Association American Girl 11C American Greetings Corporation American Institute of Architects (AIA) American International Group, Inc. American Management Group, Inc. American Medical Association American National Bank American National Insurance Company American Public Transportation Association American Red Cross in Greater New York American Society of Mechanical Engineers American Tradition LLC Americas Styrenics LLC Amerimar Enterprises, Inc. Amerlux, LLC Amgen An Post Anderson Family Partnership Andrews Kurth LLP Angelo, Gordon & Co. Anglo Irish Bank Corporation Limited Anhui Speedway Real Estate Co., Ltd. Annunciation Orthodox School APL Limited ArcLight Cinema Company Arco Towers ADSIC Arden Realty, Inc. **AREA Property Partners**

Arent Fox LLP AREP Master Partnership III, L.P. Ares Management LLC Ariel Development Arizona Public Service Company (APS) Arlington County Economic Development Armani Group Arnold & Porter LLP Arta Farahmand, D.D.S. Arthur J. Gallagher & Co. Arup ASB Capital Management LLC Ashford Hospitality Trust Asphalt Green Asset Network for Education (ANEW) Associated Engineering Partnership Associated Press Association of American Medical Colleges Association of American Railroads Asterion, Inc. Astoria Federal Savings AT&T, Inc. The Athena Group, LLC Atlantic Pacific Group LLC Atlantic Pearl Investments LLC Atlantic Southeast Airlines Atlas Engineering, Inc. Atos Origin S.A. Atticus Capital, L.L.C. Atwood Oceanics Inc Audi of America, Inc. Augsburg Fortress Aurora Development Auto Club Speedway Automatic Data Processing, Inc. AutoNation Avanade Inc Avanti Press, Inc. Aventura Catering Aviator Fund Management, L.P. AVID Center Avid Technology, Inc. Axiom Design Group Ayala's, Inc.



B.M. Investment Management (Shanghai) Co., Ltd.
Baach Robinson & Lewis PLLC
BAE Systems
Baibrook Enterprises
Bailard, Inc.
Bain & Company
Baird Holm, LLP
Baker & McKenzie
Baker Botts L.L.P.
Baker, Donelson, Bearman,
Caldwell & Berkowitz, PC

Ballard Spahr Andrews & Ingersoll, LLP Banco do Brasil Bandai America Incorporated Bank of America Corporation Bank of Ireland The Bank of New York Mellon Corporation Bank of the West Banner & Witcoff, Ltd. Banner Health Barclays Capital **Barclays Services** Barneys New York Baron Capital Group, Inc. Barrel 10 Quarter Circle Land Company Bartell Hotels Bartle Bogle Hegarty Limited BASE Management Company Basic American Foods Bausch & Lomb Bay & Associates, Inc. Bay Harbour Management Bay West Showplace Investors LLC BBDO Worldwide **BCCI Construction Company** BDV 2 Associates, LLC BE&K, A KBR Company Beach Cities Health District Beacon Capital Partners Beacon Institute for Rivers and Estuaries Beacon Sports Properties Beckman Coulter Behringer Harvard Beijing Capital Land Ltd. Beijing Jin Fa Real Estate Co., Ltd Beijing Sunshine Real Estate Co., Ltd Beijing Union Land Property Development Co. Ltd Beijing Vantone Industry Co., Ltd Beijing Zijin Century Real Estate Co., Ltd. Belkin International, Inc. Bell Distribution, Inc. Bell Helicopter Textron, Inc. Benchmark Benchmark Hospitality International Benjamin Moore & Co. The Bennett Group, Inc. Bennett Thrasher PC Bentall Capital Limited Partnership Bentall LP **BentleyForbes** Bently Holdings Corporation Berlinger Development Partners, LLC Bernstein Litowitz Berger & Grossmann LLP Berry R. Cox, Inc. Best Best & Krieger LLP Bevcon I, LLC Beveridge & Diamond PC The Beverly Hills Hotel and Bungalows Beverly Hills Land Corporation **BHP** Billiton

Biola University Birch, Stewart, Kolasch & Birch, LLP Bixby Land Company BJ's Restaurants, Inc. Black & Veatch Corporation BlackRock, Inc. The Blackstone Group Blatteis & Schnur Inc. Bloom Hergott Diemer Rosenthal LaViolette Feldman & Goodman, LLP Bloom International Properties LLC Bloomberg L.P. BLT Steak Blue Cross of Northeastern Pennsylvania Blum Capital Partners BMC Software, Inc. BMLLV LLC Boardwalk Auto Group The Boeing Company The Bond Companies Bondell Assets LLC Booz & Company Inc. Booz Allen Hamilton BorgWarner Inc The Boston Consulting Group, Inc. Boston Properties, Inc. Boston Scientific Japan K.K. Bostonian Investment Group The Bouma Corporation Bouygues Target Bovis Lend Lease, Inc. BP p.l.c. BPG Development Company, L.P. **BPTW** Partnership Bracewell & Giuliani LLP The Brand Union Bravo Group Inc. Bridgewater Marriott Hotel Brinks Hofer Gilson & Lione British Airways The British Consulate-General The Broad Foundations Broadway Real Estate Partners, LLC Bronco Wine Company Brookfield Properties The Brookings Institution Brooklyn Chamber of Commerce

Brooklyn Public Library Brother International Corporation Brown & Associates Planning Group Brown Field International Business Park IIC Brown McCarroll, L.L.P. Brown Rudnick I I P Brown Shoe Company, Inc. Brownstein Hyatt Farber Schreck, LLP Brvan Cave I I P BT Group plc Buch Construction Buck Consulting, LLC Buckingham Companies Buddha Bar Building Service 32BJ Health Fund Burbank Community Federal Credit Union Burberry Limited Burlington Plaza Co-Owners Burnham Burr Computer Environments, Inc. Bycor General Contractors



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Canrig Drilling Technology, Ltd. Canyon Capital Advisors LLC Cape Horn Group Capgemini U.S. LLC Capital Commercial Investments, Inc. The Capital Group Companies, Inc. Capital International Capital Investment LLC Capital Properties Capitol College Caplin & Drysdale, Chartered Capricorn Management LLC CAPSTAR Commercial Real Estate Services Capstone Equities Captaris Cardinal Financial Corporation Caremark, L.L.C. Caridian BCT Carillion Construction Ltd. Carl Zeiss, Inc. Carlisle & Gallagher Consulting Group Carlock Toyota of Tupelo Carlson Parkhill Development Carlton Architecture Carlton DiSante & Freudenberger LLP The Carlyle Group Carlyle/Galaxy Wilshire LP Carroll, McNulty & Kull LLC Carter Financial Management Casas Hacienda Sol Dos Tres, S.A. Cassidy & Pinkard Colliers Catalano & Catalano Cathay Bank The Catholic University of America CB Richard Fllis CBRE Consulting, Taiwan Branch **CBS** Corporation CBS Studios Inc./King World Productions, Inc. ccrd partners CEA Modas Cengage Learning Center for Creative Leadership Center on Halsted Center West Centerpoint Builders, Ltd. CenterPoint Energy

Central Houston, Inc. Centre City Development Corporation Centrum Properties Century Business Solutions Cerberus Capital Management, L.P. CFRI Market Street Holdings, LLC CFRI/Urban 901 Market, LLC CGGVeritas Chadbourne & Parke LLP Chancellor Property Management Company, Inc. Charles D. Gooden Consulting Engineers, Inc. Charles River Ventures Charles Schwab & Co. Inc. Charlotte Athletic Club The Chartres Lodging Group, LLC Chemoi Chennai International Airport Chevron Corporation Chicago Board Options Exchange The Chicago School of Professional Psychology Chicago Title Company Chicago Trading Company Chicago Transit Authority The Children's Assessment Center Children's Medical Center Dallas, Texas Children's Museum of Manhattan China Central Television (CCTV) China Institute in America China Merchants & liaming (Beijing) Real Estate Development Co., Ltd. China Merchants Bank China Oilfield Services Limited China Petro-Chemical Corporation China Resources Land (Shenyang) Co. Ltd Choice Hotels International, Inc. Church of Scientology International **CIBA VISION** CIBC World Markets Inc. CIM Group, LP. CIMIC Wuhan Meijia Real Estate Co., Ltd. CIP Investment Properties, LLC Cisco Systems, Inc. Citadel Investment Group, LLC Citi Realty Services Citigroup Inc. City College of San Francisco The City Investment Fund, L.P. City of Anaheim, California City of Boston, Massachusetts City of Brighton, Colorado City of Buena Park, California City of Dodge City, Kansas City of Houston, Texas City of Long Beach, California City of Pasadena, California City of Phoenix, Arizona

California

Centerra Properties West, LLC

City of Renton, Washington City of San Clemente, California City of San Jose, California City of Santa Monica, California City of Snoqualmie, Washington City of Surprise, Arizona City of Tacoma, Washington City of Ventura. California Civil Concepts, Inc. The Claremont Resort and Spa Classified Ventures, LLC Clay Finlay LLC Clayco Clayton, Dubilier & Rice, Inc. ClearBridge Advisors Clearwire US LLC Cleary Gottlieb Steen & Hamilton LLP Clifford Chance LLP Clise Properties, Inc. Close Encounter, LLC Club Monaco Corporation Club One Club Ventures VIII, LLC ClubCorp, Inc. Clubsource Development Partners, LLC Clune Construction Company CNET Networks, Inc. The Coca-Cola Company Cogent Partners Cognizant Technology Solutions Cohen & Grigsby, P.C. COLE Project Management LLC Coleman Airport Partners LLC The College Board Colliers International Property Consultants, Inc. **Colonial Properties Trust** Colorado Correctional Industries Colorado State Land Board Columbia College Chicago Columbia Music Entertainment, Inc. Columbia University Medical Center Colvill Office Properties Combined Properties Comcast Commonfund Commonwealth of Massachusetts/ Division of Capital Asset Management Compass Bancshares, Inc./BBVA Compass Properties Complete Spine and Wellness Computer Engineering & Consulting, Ltd. Computer Sciences Corporation Compuware Corporation Concord Associates, LP Concord Eastridge, Inc. Connolly Bove Lodge & Hutz LLP ConocoPhillips Company Constantine Cannon LLP Constantine Commercial Consulate General of Canada The Container Store Inc. Continental Airlines, Inc.

Continental Casualty Company Continental Development Corporation Convention & Entertainment Facilities Department/ City of Houston Cooley Godward Kronish LLP Cooper Industries, Inc. The Cordish Companies Cornell University Cornerstone Research Corporate Business Interiors, Inc. Corporate Development Services, LLC Corporate Executive Board Corporate Office Properties Trust Corporex Development Services, Inc. Corrigan Properties, Inc. Costa Verde Estates Group S.A. The Counter Gourmet Burgers County of San Diego, California County of Santa Clara, California Cousins Properties Incorporated Covalence Specialty Materials Corp Covington & Burling LLP Cowen and Company, LLC Cox Smith Matthews Incorporated Cozen O'Connor CRA International Crady, Jewett & McCulley, LLP Creative Artists Agency Credit Suisse Credit Suisse Securities (Japan) Ltd. CresaPartners Crescent Real Estate Cresleigh Management Inc. Cressey & Company LP Crestline Hotels & Resorts Cricket Communications, Inc. Crimson Capital Crimson Services, LLC Criticom International CRM Properties Group, Ltd. Crocker Plaza Company (McKesson) Crosland Crosspoint Properties, LLC Crowell & Moring LLP Crowell, Weedon & Co. Crown Acquisitions, LLC Crown West Realty LLC CRP/MK Oak Park, L.L.C. Cruzan | Monroe Crystal City Business Improvement District CT Realty Corporation The Culver Studios Current Energy Services, LP Cushman & Wakefield Inc. Cuyahoga County Planning Commission CVR Energy, Inc. CVS Caremark Corporation CyberCoders Cymer, Inc.





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DMP designcamp moonpark Dockers San Francisco Dodge & Cox Domino's Pizza Donghai Property Development Co., Ltd. Doug Green, D.D.S. Douglas Emmett, Inc. Dow Chemical (China) Co., Ltd Downtown Detroit Partnership Downtown Properties Holdings Downtown Works Draftfcb DreamWorks Animation SKG Drexel University Dreyer's Grand Ice Cream Holdings, Inc. DRW Trading Group DTE Energy Company DTZ Holdings plc Dubai Chamber of Commerce & Industry (DCCI) Dubai Mercantile Exchange Limited The Duke Endowment Duke Energy Corporation Duke University Duncan-Hurst Capital Management, L.P. The Durst Organization DV Urban Realty Partners Dynegy Inc.



The E.W. Scripps Company East Bund Real Estate Co., Ltd. Eastern Market Corporation Eastgate Realty Corp. EC Harris LLP Eco Timber Econ One Edelman Edens & Avant EDESSA EDG-2 Edminster, Hinshaw, Russ and Associates EDS, an HP Company EDS/NHIC Education Foundation of Santa Monica & Malibu FFG Hermes Ehrenkranz & Ehrenkranz LLP El Encanto Hotel and Garden Villas El Paso Corporation Electronic Arts Inc. Electronic Evidence Discovery Ellison Framing, Inc. Emaar Properties PISC Embarcadero Capital Partners LLC Embassy of South Africa Tokyo EmblemHealth EMC Corporation EMI Music Japan Inc.

Emigrant Savings Bank Emory University EnCana Corporation Endeavor Real Estate Group Energy Eye, Inc. Energy Savings L.P. **FNO** Development Entertainment India Pvt. Ltd. Entropic Communications EnvaPower, Inc. Environmental Systems Design, Inc. Epocrates, Inc. Epstein Becker & Green, P.C. Equastone, LLC Equinix, Inc Equinox Restaurant Equity Office Equity One FRA Real Estate Costa Rica Fricsson Erikson Institute Ernst & Young ESB 1927 Properties Limited ESL Consulting Essex Chemie AG EvensonBest LLC Everest Re Group, Ltd. Experience Enterprises, LLC Extell Development Company Exterran Exxon Mobil Corporation EYP Mission Critical Facilities



F & C Developments Facebook Facilitec Facility Site Contractors Inc. Fairfield Industries Inc. Fairmont Hotels & Resorts Fairway Technologies Fallon Worldwide FAMSA Fantome Tower L.P. Federal Bureau of Investigation Federal Reserve Bank of New York Federation of Italian-American Organizations FedEx Corporation FelCor Lodging Trust FGM Architects Fiberstars, Inc. Fidelis Care New York Fidelity Investments Ireland Fidelity Investments/FMR LLC Fidelity National Capital, Inc. Fifteen-O-One Fourth Avenue Limited Partnership FileMaker, Inc. Financial Industry Regulatory Authority Inc Finnegan, Henderson, Farabow, Garrett & Dunner, LLP

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G by K Co., Ltd. G Corp Properties Galaxy Commercial Holding LLC Gale Real Estate Services Co. Gallup, Inc. Gambro BCT Gap Inc.

Gardiner & Theobald LLP Garper Gartmore Investment Limited Gaylord Entertainment Company Gaze Commercial UK Ltd GCGK Investments LLC GCI Construction GE Commercial Finance Geiger International, Inc. Geisha, LLC Gemdale Corporation Gemini Commercial Investments Ltd Gemological Institute of America Inc. Genentech, Inc. General Dynamics Corporation General Glass International General Motors Corporation General Re Corporation George Comfort & Sons George Mason University The George Washington University The Georgetown Company Geotechnical Consultants, Inc. Gera Developments Pvt. Ltd. Gerson Bakar & Associates Gestion y Consultoria Integrada GCI S.A. GF Capital Management & Advisors 11C GH Capital, LLC Gibson, Dunn & Crutcher LLP Gilan Holdings Gilbane Inc. Girl Scouts of San Jacinto Council GlaxoSmithKline plc GLBT Historical Society, San Francisco Gleeds Glen Eden Wool Carpet, Inc. GlenStar Properties, LLC Global 360, Inc. Global Century Development, LLC Global Fund for Women Global Technology Investments, LLC GM Dubai Go Greer Golan & Christie Golden State Foods Golder Associates Golub & Company Goodmans LLP Goodson Wachtel & Petrulis Goodwin Procter LLP The Goodyear Tire & Rubber Company Gordon Arata McCollam Duplantis & Eagan LLP Gordon-Prill, Inc. Goulston & Storrs Government of the Philippines GPS (Great Britain) Ltd

GPS Partners LLC Granite Properties Grant Thornton International LLP Graphtec America, Inc. Gray Development Group Greenberg Traurig, LLP Greenfield Community College Greenhill & Co., Inc. Gregg & Valby, L.L.P. Grey San Francisco Griffith Properties LLC Groom Law Group Grossinger Automotive Group Grosvenor **GRP** Partners Grubb & Ellis Company Grupo Elexi Grupo Inmobiliario Genesis GS1 US Guangdong Mobile Communication Co., Ltd. Gucci Group NV Gulf Investment Corporation The Gunlocke Company, LLC GVA Worldwide



H&S Properties Development Corporation The Hakimian Organization Hakkasan I td Hakuhodo Inc. Halcon Hall-Rialto Theater Preservation Association Halliburton Hamilton Lane Hammerson (UK) Properties Plc Hampshire Real Estate Companies Hanover Capital Mortgage Holdings, Inc. Hanover Real Estate Partners Harbor Group International, LLC Hard Rock Cafe International, Inc. Hardin Construction Company, LLC Harman International Industries, Incorporated Harrah's Entertainment, Inc. Harris Corporation The Harrison Group Harry M. Green Interests, Inc. Harvest Management, LLC Harwood & Associates Harwood International Hawkins Development LLC Haworth, Inc. Haynes and Boone, LLP Hazelden HRF HBK Investments L.P. HC Securities & Investment Healthcare Realty Management, Inc. Hearst Corporation



Hearthstone Senior Services LP Heery International Hefei Jinhui Realty Co., Ltd. Heidrick & Struggles Hendricks Investment Holdings, LLC Henry Ford Health System The Henry J. Kaiser Family Foundation Heritage Plaza, Houston, Texas Hewitt Associates LLC Hewlett-Packard Development Company, L.P. Hi-Rise Amenities, Inc Hibiya Tsushou Highgate Holding Inc. Hill, Holliday, Connors, Cosmopulos, Inc. Hillcrest Country Club Hillwood Development Company, LLC Hilton Hotels Corporation Hines Interests Limited Partnership Hiscock & Barclay LLP Hitachi, Ltd. HM Capital HNI Corporation HOB Entertainment, Inc. Hodgson Russ LLP Hoffmann and Associates Insurance Services, Inc. Hogan & Hartson LLP Holder Properties Holiday Inn New Orleans-Downtown Superdome Holland & Hart LLP Hollander Smith Construction, Inc. Hollister Inc Holly Corporation The Hollywood Group Holy Cross Chapel Home Box Office, Inc. The Home Depot Honeywell International Inc. Horus International BV Hospira Japan Co., Ltd. Hospitality Apartments-HRDF Host Hotels & Resorts, Inc. Hotel del Coronado Houlihan Lokey Howard & Zukin Houston Airport System Houston Association of Realtors Houston Ballet Houston Baptist University

Different countries where Gensler currently serves its global clients

Houston Independent School District Houston Museum of Natural Science Houston's First Baptist Church HRP Global Management LLC HSBC Group HSN Inc Hudson Capital, LLC Hughes Network Systems, LLC Hughes Northwest Inc. Humanscale Hunt Oil Company Hunter College of the City University of New York Huntington Capital Corporation The Huntley Group Hunton & Williams LLP Husch Blackwell Sanders LLP Hyatt Corporation Hyundai Motor Finance Company (HMFC) iBiquity Digital Corporation **IBM** Corporation ICO Investment Group, Inc. IDS Real Estate Group Ifez Arts Center Development Co., Ltd. IHS Energy

The Houston Chronicle

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Integrated Communications Corp. Integrity Applications Incorporated Intel Corporation Interactivate Interamericana Transport Industries, Inc. InterContinental Hotels Group Interland-Jalson Interlocken Consolidated Metropolitan District International Business Machines Corp. International Center of Photography International Monetary Fund International Securities Exchange International Speedway Corporation Interpublic Group of Companies Interstate Hotels & Resorts, Inc. Intervale Capital Intuit Canada ULC Intuit, Inc. INVERSIONES TURISTICAS CANCUN S.A. DE C.V. Invesco Aim Management Group, Inc. Invesco I td IPC US Real Estate Investment Trust Ireland Stapleton Pryor & Pascoe, PC Irell & Manella LLP The Irvine Company LLC Irving Hughes, Inc. ISC Motorsports Mr. Carl Isgren Isle of Capri Casinos, Inc. Itaú Private Bank International Itoki Company, Ltd. Itoki Corporation Itoki Systems Singapore., Pte Ltd ITT Technical Institute Ivanhoe Cambridge China Ivins Design Group Ivy Realty



J Street Development Company, LLC J.C. Flowers & Co. LLC J.F. Shea Co. J.L. Woode Ltd. J&J/Invision Jack in the Box Inc. The Jackie Robinson Foundation Jackson Hole Airport lackson Lewis LLP Jackson Walker L.L.P. Jacobs Engineering Group Inc. Jamestown Properties 17772 lapan Hotel & Resort K.K. Jay Paul Company The JBG Companies Jefferies & Company, Inc. Jefferson Development Group Jennings Strouss & Salmon, PLC JetBlue Airways IKA JMA Ventures Inc. IMB Realty Corp. **MI** Realty Joel Berman Glass Studios John Burnham Insurance Services John L. Wortham & Son, L.P. John Laing Homes John Wayne Airport The Johns Hopkins University Johnson & Johnson Johnson Controls Inc. Johnson Radcliffe Petrov & Bobbitt PLLC Joie de Vivre Hospitality, Inc. Jon Julian, D.D.S. The Jonathan Club Jones Day Jones Lang LaSalle Jones, Walker, Waechter, Poitevent, Carrère & Denègre L.L.P. Joseph Freed and Associates, LLC Joslin, Lesser + Associates, Inc. IPMorgan Chase & Co. The Julia Ideson Library Preservation Partners JUNGLIM Architecture Co. Ltd Junior Achievement of the National Capital Area Iunior Achievement of Southern California Jupiter Realty Corporation JW Marriott Hotel Seoul IWT



K's Office Ltd. The Karahan Companies Katherine Beebe & Associates Katten Muchin Rosenman LLP Kayne Anderson Capital Advisors Kazimir Partners KBC Bank NV KBM Workspace KCI Technologies Inc. KDC Real Estate Development & Investments Keating Muething & Klekamp PLL

Keefe, Bruyette & Woods, Inc. Keller and Heckman LLP Kennedy Wilson, Inc. Kent County Council Kenyon & Kenyon LLP KEO International Consultants Kerr Creek Farm, LLC Kessler Financial Services, L.P. KeyCorp Keystone Property Group KG Urban Advisors Kilpatrick Stockton LLP Kimball International, Inc Kimco Realty Corporation Kimley-Horn and Associates, Inc. Kimpton Hotel & Restaurant Group IIC King & Spalding Kingdon Gould Kirby Noonan Lance & Hoge LLP Kirkland & Ellis LLP Knowledge Is Power Program (KIPP) KOBAYASHI KOGEISHA CO., LTD. KOKUYO Co., Ltd. KOLEY JESSEN P.C., L.L.O Kolon The Kor Group Korn/Ferry International KQED Kratis SA The KSD Group, Incorporated KW Lands, LLC Kwartler Associates, Inc.



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